

# CASE PRESENTATION 101

THE WEEKLY BLOG FOR THE ARBITRATION ADVOCATE

WEEK OF JULY 10, 2017  
VOLUME 1 ISSUE 251  
NEXT WEEK:  
BACK TO THE  
ALTERNATE LINKING



This blog is dedicated in the belief that those participating in arbitration empower themselves for success through education. As a 30-year trainer in the arbitration field; the information presented is designed to expand knowledge and skills.

## YOUR TERMS OF ENDEARMENT ANSWERS TO OUR ARBITRATION SKILL CHALLENGE

So ... how did you do ? Did you get all eleven (11) in our 'Connect the Arbitration Terms' challenge ? As you check your results to see if you matched our thinking; please just remember when the terms were put together the corresponding match (>) was the first that came to mind. So here we go from the top of Column 1:

**a.) > o.)** - More Likely Than Not is indicative of the Preponderance of the Evidence Standard inherent in subrogation arbitration.

**b.) > s.)** - Rolling hypothesis is what Arbitrators develop early in hearing parties case presentations.

**c.) > r.)** - Facts of the Loss

help establish the Defined Dynamics as you prepare and construct your case.

**d.) > u.)** - Scene Diagrams are one of the most common types of Demonstrative Evidence.

**e.) > t.)** - There are two basic kinds of Awards Arbitrators write ... Bare or Reasoned.

**f.) > n.)** - Theory and Theme are essential aspects of EVERY case you present; you simply must have them.

**g.) > p.)** - When offering Opinion Evidence it can be important to qualify for the Arbitrator the background of the person if that individual is an Expert or Consultant.

**h.) > v.)** - A party questioning Jurisdiction of either the

Arbitrator or the arbitration organization hearing the case is offering up an Affirmative Defense.

**i.) > l.)** - Every case a party presents has Issues, Elements and Turning Points. It's fundamental essential arbitration advocacy !

**j.) > m.)** - A Witness' testimony can be a Source of Proof; which is part of your Evidence Case Matrix.

**k.) > q.)** - the role of Arbiters is to draw Inferences and Conclusions from the parties presentations. It is truly their 'Stock-in-Trade'.

*Hope you got all eleven ... we're not shy and open to any and all Appeals despite our advisement last issue ~*

Case Presentation 101 is produced by Claims Resource Services; one of the nations top arbitration and subrogation services firms. The writer Kevin Pike can be reached at [kpike@claimsresource.com](mailto:kpike@claimsresource.com) and has daily tips on arbitration via Twitter: [@Arb2Win](https://twitter.com/Arb2Win)

